

Amy has always been willing to respond quickly even though we are not one of her larger clients. We are very lucky to have her working with us.  
Hope S. IS183



# Berkshire Net Results

*We help nonprofits save time, raise more funds and find new donors by better utilizing their fundraising software.*

## BERKSHIRE NET RESULTS PRINCIPAL, AMY CHIN

- Has 30 years' experience in database analysis, design, and reporting. For the past 15 years, Amy has trained and taught software, databases, and social media both at large corporations and at the local community college.
- Amy has also consulted and designed database applications for nonprofit and commercial organizations and businesses for more than 16 years. In 2015, she earned an MBA from Isenberg School of Management.
- Having lived in the Berkshires for more than 26 years, Amy has volunteered with a number of nonprofit organizations, including the United Way, Partners in Education, Western Mass Labor Action, Habitat for Humanity, and the Berkshire Athenaeum. Additionally, she served in leadership roles on boards and committees for many of these institutions.
- With Berkshire Net Results, Amy delivers on her deep desire to help individuals and organizations grow, succeed, and fulfill their goals.



Serving the Berkshire region and beyond, Berkshire Net Results works closely with nonprofits to get maximum results from their donor management systems through personalized training, database maintenance, and expert reporting.

Because we're local, we provide rapid response and personal attention. We also offer customized packages at competitive rates in order to satisfy every client's unique needs.

We understand that fund-raising is your top priority, and we're with you every step of the way, from meeting fund-raising goals to retaining top donors to building relationships with new prospects, all via efficient use of your donor database.

Amy has helped us to put full confidence and own our numbers that we present to the board, as well as saving the department valuable work time.  
Bridget T. Clark Art Museum

## **Berkshire Net Results offers a variety of custom services:**

### Training

- On-site or off-site
- One-on-one or small-class
- Customized to fit your needs, using your data
- One subject or extended training

### Database Management

- Train users or manage your data for you
- Duplicates merge and purge
- Update addresses/misspellings
- Combine separate records into households
- Archive inactive donors

### Reporting

- Train users or create reports for you
- Design and save custom templates
- Query data for specialized reporting
- Export data to Excel
- Create charts and graphs

Amy is a teacher who is not only patient, but who reads her students' capacity and learning style so that the student is motivated and empowered.  
Rev. Natalie S. BRIDGE

Amy is a professional of the highest degree and does not only have the technical knowledge to work through very complicated problems, but is also an amazing teacher.  
Caedy S. Clark Art Institute

*Get a FREE one-hour needs assessment! Call today to set up an appointment.*

## Berkshire Net Results

411 Pomeroy Ave  
Pittsfield, MA 01201  
Phone: 413.441.9220  
Email: amy.chin@berkshirenetresults.com  
www.berkshirenetresults.com